Original Title Page

AGREEMENT BY OCEAN COMMON CARRIERS TO PARTICIPATE ON THE EXCHANGE BOARD

Discussion Agreement

FMC Agreement No. 201234 - 002

Expiration Date: None

Original Effective Date: December 2, 2017

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SIGNATURE PAGE

APPENDIX A

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ARTICLE 1: Agreement Name

This name of this agreement is the Agreement by Ocean Common Carriers to Participate

on the Exchange Board (hereinafter, the "Agreement").

ARTICLE 2: Purpose of Agreement

NYSHEX is a digital contracting technology that enables ocean common carriers to offer

and shippers and non-vessel-operating common carriers ("NVOCCs") acting as shippers to

search for ocean transportation rates/services, and to enter into service contracts covering such

rates/services. The purpose of this Agreement is to permit certain NYSHEX ocean common

carrier members to serve on the Board of NYSHEX and participate in the board meetings and

other discussions relevant to the management of NYSHEX.

ARTICLE 3: Parties to Agreement

The parties to the Agreement are the ocean common carrier members of NYSHEX (i.e.

ocean common carriers that utilize NYSHEX) who also serve from time to time on the Board of

NYSHEX (jointly "Parties" and each individually referred to as a "Party"). The ocean common

carrier board members are listed in Appendix A hereto.

ARTICLE 4: Geographic Scope of the Agreement

The geographic scope of this Agreement shall extend between all United States ports and

points and all foreign ports and points (the "Trade").

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ARTICLE 5: Agreement Authority

- a) The Parties are authorized to carry out the management, development, modification, marketing, and operation of NYSHEX, and are authorized to discuss and agree on all aspects of the structure, authority, corporate governance, management, development, marketing and operation of NYSHEX, and related matters, including, but not limited to, the capitalization, ownership, initial and subsequent stock subscriptions, management, administration, staffing, and facilities of NYSHEX. The Parties are authorized to cause NYSHEX to contract or establish other lawful arrangements with third parties such as equipment vendors, software developers, providers of telecommunications or other electronic services, banking organizations, insurance companies, consultants, and legal and accounting services.
- b) The Parties may caucus, discuss and reach common positions with respect to matters covered by this Article 5 for purposes of communicating such positions to other Parties, including regarding the administration of this Agreement, developing and reviewing proposed modifications or amendments to this Agreement, and developing new, different, or modified NYSHEX products or services.
- c) Nothing in this Agreement authorizes any of the Parties whether as a participant on the Exchange Board, as a participant on any Board-authorized committee, or in any other capacity –to discuss, exchange or agree upon the ocean freight rates, surcharges, or accessorials that will be applicable to ocean transportation provided by a Party via NYSHEX ("prohibited topics"). Furthermore, at no time shall more than one Party serve on any NYSHEX committee.

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d) Shippers that serve on the Board of NYSHEX shall also participate in the

discussions and resolutions contemplated herein.

ARTICLE 6: Relationship Among the Parties

This Agreement does not create and shall not be interpreted as creating any partnership,

joint venture or agency relationship between the Parties, or any joint liability under the law of

any jurisdiction.

ARTICLE 7: Voting and Delegation of Authority

a) Amendments to add new parties to this agreement requires a simple majority of

Parties to the Agreement.

b) All other amendments to this Agreement shall require unanimous agreement of all

Parties to this Agreement.

c) Upon a decision by the Parties, an officer or legal counsel of any such Party or

Agreement Counsel shall have the authority to file this Agreement and any modifications to this

Agreement with the Federal Maritime Commission ("FMC") as well as the authority to delegate

same.

ARTICLE 8: Duration and Termination of the Agreement; Withdrawal

This Agreement shall take effect on the date it becomes effective pursuant to the

Shipping Act of 1984, as amended, and shall remain in effect until terminated by the unanimous

consent of the Parties or until all but one Party resigns. The Parties will promptly notify the

FMC of the termination of this Agreement.

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Any Party may resign from this Agreement on not less than thirty (30) days' notice to the

other Parties; provided, however, that the withdrawal may not become effective prior to the date

on which the Party ceases to serve on the NYSHEX Board and in accordance with any terms and

conditions applicable thereto. Notice of the withdrawal of any Party shall be provided to the

FMC and to NYSHEX.

ARTICLE 9: Governing Law and Arbitration

a) This Agreement shall be construed in accordance with and governed by the laws

of the State of New York without giving regard to any conflicts of laws rules; provided,

however, that nothing herein shall relieve the Parties of their obligation to comply with the

Shipping Act of 1984, as amended.

b) In the event that any dispute between the Parties should arise under the

Agreement, the matter in dispute shall be resolved by Arbitration conducted in accordance

the Commercial Arbitration Rules of the American Arbitration Association ("AAA") then in

effect and shall be in the English language. The Arbitration shall be held in New York, New

York.

ARTICLE 10: Notices

Any notice to be given pursuant to this Agreement shall be given to each of the Parties at

the address listed in Appendix A hereto, with a copy to NYSHEX, at the address it shall establish

and provide to all Parties hereto.

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Signature Page

IN WITNESS WHEREOF, the Parties have agreed this <u>31st</u>day of <u>May</u>, 2018, to amend this Agreement as per the attached pages and to file same with the FMC.

CMA CGM S.A.

Name: D. PARLOWGUE

Title: VP STRMTECT Company: CMA CGM S.A.

Signature Page

IN WITNESS WHEREOF, the Parties have agreed this <u>6th</u> day of <u>June</u>, 2018, to amend this Agreement as per the attached pages and to file same with the FMC.

HAPAG-LLOYD AG

Name: Ashley W. Craig

Title: Agreement Counsel Company: Venable LLP

Signature Page

IN WITNESS WHEREOF, the Parties have agreed this <u>6th</u> day of <u>June</u>, 2018, to amend this Agreement as per the attached pages and to file same with the FMC.

COSCO SHIPPING CO., LTD

Name: Ashley W. Craig
Title: Agreement Counsel

Company: Venable LLP

Signature Page

IN WITNESS WHEREOF, the Parties have agreed this <u>6th</u> day of <u>June</u>, 2018, to amend this Agreement as per the attached pages and to file same with the FMC.

COSCO SHIPPING LINES CO., LTD.

Name: Ashley W. Craig
Title: Agreement Counsel

Company: Venable LLP

Signature Page

IN WITNESS WHEREOF, the Parties have agreed this ____day of May, 2018, to amend this Agreement as per the attached pages and to file same with the FMC.

MAERSK LINE A/S

d/b/a Sealand, Maersk Line, Safmarine

Name: Caroline Pontoppidan

Title: Authorized Representative Company: MAERSK LINE A/S

d/b/a Sealand, Maersk Line, Safmarine

Name: Anne Pindborg

Title: Authorized Representative Company: MAERSK LINE A/S

d/b/a Sealand, Maersk Line, Safmarine

Signature Page

IN WITNESS WHEREOF, the Parties have agreed this <u>6th</u> day of <u>June</u>, 2018, to amend this Agreement as per the attached pages and to file same with the FMC.

Hyundai Merchant Marine Co., Ltd.

Name: Ashley W. Craig

Title: Agreement Counsel Company: Venable LLP

APPENDIX A: PARTIES TO THE AGREEMENT

CMA CGM SA 4, quai d'Arenc 13125 Marseilles, France

Hapag-Lloyd AG Ballindamm 25 20095 Hamburg, Germany

COSCO Shipping Lines Co., Ltd. 678 Dongdaming Road Shanghai 200080 P.R.China

COSCO Shipping Co., Ltd 20, Guangzhou Ocean Plaza, Zhujiang New Town Guangzhou 510623 P.R.China

Maersk Line A/S d/b/a Sealand, Maersk Line, Safmarine Hedeager 5 8200 Aarhus N Denmark

Hyundai Merchant Marine Co.,Ltd. 194 Yulgok-ro, Jongro-gu Seoul, Korea 03127